



Guillermo A. Moreno M.

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Professional profile

Guillermo Moreno joined Santamarina y Steta, in 2008.

Practice areas

His professional practice is focused in general corporate law, including insurance and bonds, mergers and acquisitions and contract law.

Representative matters

Mergers, acquisitions and joint ventures

Counsel to multinational companies in their Mexican joint ventures.

Counsel to a private equity fund in the acquisition of shares of a Mexican company of the tourism sector.

Participation in several due diligence projects to Mexican companies, including a company engaged in the issuance of credit cards, for purposes of its acquisition by a South-American company.

Insurance law

Counsel to foreign reinsurers with respect to their participation in Mexico as reinsurers and counsel to other Mexican insurance companies in questions related to insurance laws.

Financing

Participation in restructuring agreements of private debt in syndicated and individual bank loans to multinational companies.

Counsel to multinational companies in the obtaining and releasing of securities.

General corporate and contract law

Legal assistance to a foreign company, as seller, for purposes of drafting and executing a supply agreement with an entity of the Mexican Federal Public Administration.

Counsel to foreign companies in the applicable legal framework for the introduction of products in the Mexican market.

Advisor for clients in analyzing and/or structuring business operations in México.

Legal assistance to a multinational company, for purposes of obtaining an authorization from the Ministry of the Interior (*Secretaría de Gobernación*) to render private security services.

Assistance in foreign investment and legal corporate matters in Mexico for multinational companies.

Education

Law degree from the Tecnológico de Monterrey (2007).

Languages

Spanish and English.